

# International Graduate in Private Investor Products - Internal Network (PIP), Italy



**HypoVereinsbank** is part of UniCredit, one of Europe's largest banking groups. It ranks among the biggest financial institutions in Germany. As a focused full-service bank, HypoVereinsbank engages in all kinds of banking activities. It is responsible for all of UniCredit's operations in Germany and is also the competence centre for international investment banking

The **Corporate & Investment Banking (CIB)** Division of UniCredit focuses on corporate clients with an annual turnover above EUR 50 mln. With a service model for corporate clients varying by segments, CIB meets the demands of companies with effective, tailor-made solutions by rapidly evaluating the requirements of an individual company, its growth potential in the long-term and the markets in which it operates. This is why we say that strategic partnership is our profession.

**Our Private Investor Products team** is responsible for the distribution of Markets products (across all asset classes) to UniCredit Group network clients. It develops innovative solutions and products to meet these clients investment preferences. Dealing with Networks product and marketing structures, it offers a complete range of products and services including product origination, primary market, trade execution, interfacing with all involved internal players such as Structuring, Trading, Research, Origination. It is instrumental for the issuing and responsible for the distribution of branded products (issued by companies of the Group or by other issuers, structured by UniCredit Bank AG and distributed via UniCredit Group).

## Our PIP team is looking for a graduate to:

- Support the offering of a complete range of services including product origination, primary and secondary market execution, financial information, Brokerage, Marketing etc.
- Perform all the structuring/execution activities related to retail/private investors products

## What we expect from you:

- Master degree (Laurea Magistrale) in Economics and Management of Financial Markets and Institutions with Quantitative Finance path
- Knowledge of derivatives financial instruments, Quantitative Finance and Derivatives, Fixed Income
- Experience in the trading floor of a primary investment bank
- Attitude to team work, flexibility, quick reasoning, ability to work under pressure and time constraints
- Fluent in English and Italian

## Our offer to you:

Our **International Graduate Program in Corporate & Investment Banking** marks the perfect start of your professional career at UniCredit. The modular-structured program enables you to gain practical know-how in the CIB area. From your target area you will rotate in national and international important interfaces in order to qualify for your target position. A tailor-made training concept in the beginning of your program provides the transfer of your academic knowledge into practical training.

## Application details:

- Location: Milan
- Entry date: asap
- Contact: Karin Jobst, +49 (0)89 378-34049
- Application: Please apply online!

Life is full of ups and downs.  
We're there for both.

Welcome to  
 **HypoVereinsbank** Member of  **UniCredit**